



Welcome!

The Truth about the Downsizing Made Easy Method

So many questions and so little time! We realize that when attending seminars, it can sometimes feel as though you are drinking water from a firehose, so feel free to use this worksheet as a tool to help you prepare for the audience Q & A portion of the program at the end. Remember... **every question is a GOOD question!!!!**

Moderator:

- Brett Junell, Downsizing Coach & Realtor, Junell Moves Made Easy & Junell Realty Group, (775) 432-6300 (affiliated with Keller Williams)

Presenter:

- Annette Junell, Master's in Psychology, Downsizing Coach & Realtor, Junell Moves Made Easy & Junell Realty Group, (775) 432-6300 (affiliated with Keller Williams)
- Kirsten Muench, Senior Move Manager, Junell Moves Made Easy, (775) 470-7760

My burning question starters:

I was wondering... I am curious about... I had this friend who wanted to know...
What if... I've always wanted to know... I heard... Would you clarify...

My burning question(s):

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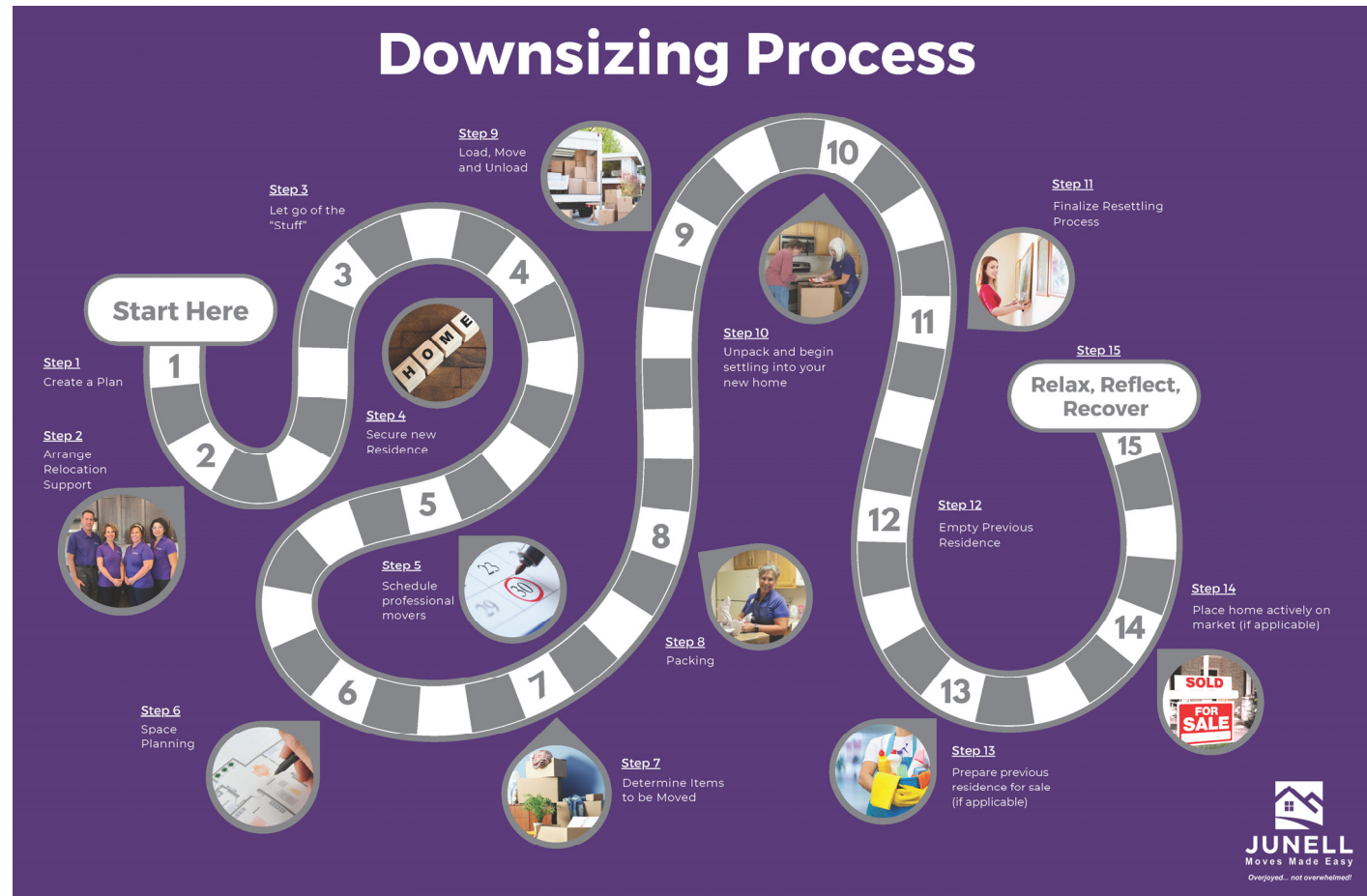
LEVEL OF SATISFACTION WITH DOWNSIZING EXPERIENCE



Notes:

Junell's Downsizing Made Easy Method - 15 Steps

- Step 1 Create two plans
- Step 2 Arrange relocation support
- Step 3 Let go of the "Stuff"
- Step 4 Secure new residence
- Step 5 Schedule professional movers
- Step 6 Space planning
- Step 7 Determine items to be moved
- Step 8 Packing
- Step 9 Load, move and unload
- Step 10 Unpack and begin settling into your new home
- Step 10 Finalize resettling process
- Step 12 Emptying previous residence
- Step 13 Prepare previous residence for sale (if applicable)
- Step 14 Place home actively on market (if applicable)
- Step 15 Relax, reflect, recover



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