



Welcome!

The Truth about 55+ Senior Living Options

So many questions and so little time! We realize that when attending seminars, it can sometimes feel as though you are drinking water from a firehose, so feel free to use this worksheet as a tool to help you prepare for the audience Q & A portion of the program at the end. Remember... **every question is a GOOD question!!!!**

Hosts/Moderator:

- Annette & Brett Junell, Downsizing Coaches & Realtors, Junell Realty Group – Retired Moves Division @ Keller Williams (775) 432-6300

Panelists:

- Mark Regan, Cascades of the Sierra (775) 424-5400
- Stacey Taylor, Clearwater at Rancharra (775) 900-0319
- Heather Wolf, Mountain Lakes Estates (775) 384-1026

My burning question starters:

I was wondering... I am curious about... I had this friend who wanted to know...
What if... I've always wanted to know... I heard... Would you clarify...

My burning question(s) / Notes:

Visit www.facebook.com/RetiredLivingTruthSeries, click on [Follow], and please write a comment about today's or a past seminar.

Senior Living Communities Compared

| | | | | |
|---|---|---|---|---|
| <p>Aging-In-Place</p> <p>Manufactured Homes</p> <p>Condos</p> <p>Townhomes</p> <p>Active 55+ Homes or Apartments</p> | <p>Independent Living Community</p> <p>Some meals, transportation, activities, housekeeping, maintenance, security.</p> <p>Private Pay</p> | <p>Assisted Living Community</p> <p>All Independent services plus all meals, assistance with activities of daily living and medications.</p> <p>Private Pay, VA benefits, Long Term Care Insurance, Medicaid</p> | <p>Memory Care Community</p> <p>All Assisted services plus cognitive therapies, controlled entry and exit.</p> <p>Private Pay, VA benefits, Long Term Care Insurance, Medicaid</p> | <p>Skilled Nursing Community</p> <p>Some meals, transportation, activities, housekeeping, maintenance, security</p> <p>Private Pay</p> |
| <p>Continuing Care Retirement Community (CCRC)</p> <p>All living options on one campus. Must start in Independent Living. Primarily private pay. May require an entry fee of buy-in.</p> | | | | |

These are typical examples. Services and amenities vary. Check with individual communities to find out more about their offerings.

Local Senior Communities

Directory and map of communities can be found at:

<https://www.junellgroup.com/seniors/senior-communities>



Additional Handouts:

- Questions to Ask When Choosing a Senior Community
- Senior Community Comparison Matrix